

Company Profile	
Industry segment	Photovoltaics; renewable energies
Business division / products	<ul style="list-style-type: none"> <li>- Development, manufacture and sales of crystalline solar cells for the solar and automotive industries as well as for building integration</li> <li>- Development and sales of solar inverters and solar modules</li> <li>- Planning services and sales of complete solar systems</li> </ul>
Management Board	Michael Wilhelm (CEO), Roland Burkhardt, Jörg von Strom, Jürgen Frei
Supervisory Board	Otto Mayer (chairman), Andreas Görwitz, Thomas Nordmann
Founding year	12/1993 in the legal form of a GmbH (limited liability company under German law), Constance
Headquarters	Macairestraße 3 – 5, D- 8467 Konstanz, Germany
European branch offices	Barcelona (Spain), Bologna (Italy)

Capital Market Information	
ISIN	DE0007332207
Listing	<p>02/2001: Initial quotation in the German Regulated Market (Geregelter Markt)</p> <p>01/2003: Admission to trading in the Prime Standard segment of the Frankfurt Stock Exchange</p>
Share capital (31/12/2010)	<p>11,588,613 € divided into</p> <p>11,588,613 non-par value shares to bearer</p>
Fiscal year	= calendar year
Ownership structure (31/12/2010)	<p>15.4 % Management Board</p> <p>6.6 % Supervisory Board</p> <p>78.0 % Free Float</p>
Major shareholders (>10 %)	Roland Burkhardt

Contact:  
Dr. Harald F. Schaefer  
communications@sunways.de

Sunways AG Macairestraße 3 – 5 D - 78467 Konstanz  
Phone +49 7531 996770 Fax +49 7531 9967710  
info@sunways.de www.sunways.de

June 2011

Registered office Konstanz  
Commercial register no.: HRB 381661 Freiburg  
Chairman of supervisory board: Otto Mayer  
Management board: Michael Wilhelm (chairman),  
Roland Burkhardt, Jörg von Strom, Jürgen Frei

## Facts & Figures Sunways AG

Key figures (continuing activities)	2010	2009
Sales (€ million)	222.7	177.5
EBIT (€ million)	15.0	-0.5
Consolidated net income/loss (€ million)	9.3	17.0
Cash-flow (€ million)	-8.1	18,4
Equity ratio (%)	61%	53%
EPS (€)	0.80	1.46
Share price high/low (€)	6.34/2.79	5.19/1.50
Share price as of 31/12 (€)	3.97	4.80
Number of issued shares as of 31/12	11,588,613	11,588,613
Market capitalisation as of 31/12 (€)	46,006,313	55,626,342
Number of employees as of 31/12	344	313

### Strategy / Philosophy

The core competence of Sunways AG is the **development and manufacture of innovative, high-quality products for the generation of electricity from solar energy** (photovoltaics). With silicon-based solar cells, inverters and modules, Sunways offers components of the solar value-added chain that are of major importance to operators of photovoltaic systems: the quality and efficiency rates of these products are crucial to the yield of the photovoltaic system and thus directly influence its pay off period.

Sunways-Products offer **high efficiency rates, ecological advantages and sophisticated design**. All products are subject to the most stringent quality requirements and various tests as to their compliance with quality standards. The strict quality policy is also reflected by the **quality management system** of Sunways AG and its subsidiaries which have been certified in accordance with DIN ISO 9001:2008. Thanks to this system, Sunways is inter alia eligible as a potential supplier for the most demanding customers, e.g. for the automotive industry.

Sunways AG strives for a substantial share in the further growth of the photovoltaics markets by means of **technological leadership**. The Company will expand its core competence through intensive research and development activities in co-operation with national and international research institutions. After an extensive expansion of the Arnstadt site, Sunways' production capacity for solar cells amounts to 116 megawatts. (Sunways AG, Constance: 16 MW; Sunways Production GmbH, Arnstadt: 100 MW).

Contact:  
Dr. Harald F. Schaefer  
communications@sunways.de

Sunways AG Macairestraße 3 – 5 D - 78467 Konstanz  
Phone +49 7531 996770 Fax +49 7531 9967710  
info@sunways.de www.sunways.de

June 2011

Registered office Konstanz  
Commercial register no.: HRB 381661 Freiburg  
Chairman of supervisory board: Otto Mayer  
Management board: Michael Wilhelm (chairman),  
Roland Burkhardt, Jörg von Strom, Jürgen Frei

### Equity Participations

#### **Sunways Production GmbH**

August-Broemel-Straße 8  
D-99310 Arnstadt

Ownership percentage

Sunways Production manufactures the mono- and multi-crystalline Sunways Solar-Cells. After an extensive increase in 2008, production capacity in Arnstadt now amounts to 100 megawatts.

100 %

Contact:  
Dr. Harald F. Schaefer  
communications@sunways.de

June 2011

Sunways AG Macairestraße 3 – 5 D - 78467 Konstanz  
Phone +49 7531 996770 Fax +49 7531 9967710  
info@sunways.de www.sunways.de

Registered office Konstanz  
Commercial register no.: HRB 381661 Freiburg  
Chairman of supervisory board: Otto Mayer  
Management board: Michael Wilhelm (chairman),  
Roland Burkhardt, Jörg von Strom, Jürgen Frei